



# Q3 FY2024 RESULTS

Briefing for Analysts and Fund Managers 21 May 2024

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### **Q3 FY2024 HIGHLIGHTS**



Revenue of RM603.5m (-3.8% QoQ); YTD RM1,977.7m (+7.4% YoY) **FINANCIALS** EBITDA of RM300.2m (-7.7% QoQ); YTD RM1,018.5m (+8.0% YoY) **FY2024 DIVIDEND TARGET OF AT** Declared third interim dividend of 2.0 sen per share for FY2024 **LEAST 7.5 SEN/SHARE** Share buy-back of 6.4m shares and retained as treasury shares **Declared** 6.0 sen Average production of 21,096 boe/day (-4.9% QoQ) 80% **OPERATIONAL** ON TRACK TO HIT FY2024 SALES Sold 1.1 MMbbl of oil and condensate (-5.0% QoQ) TARGET OF 7.5 - 7.8 MMBOE Sold 0.7 MMboe of gas (no change QoQ) **YTD FY2024** 5.8 MMboe Exploration drilling (Malaysia): Successful drilling of Bunga Aster; first oil on 4 May 75% **PROJECTS** Fyne field (UK): Concept Select Report & licence extension approved by NSTA Integration of Malaysian/Vietnamese Operations

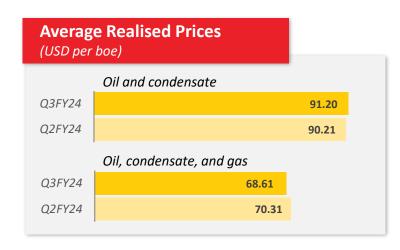


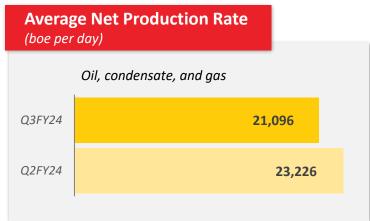


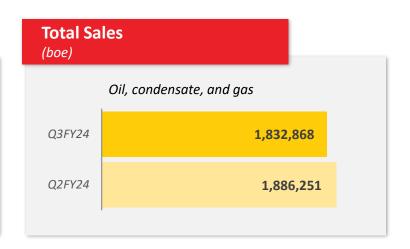
### **OPERATIONAL HIGHLIGHTS**



Lower average net production but higher realised oil price







Good wells performance pushes up production

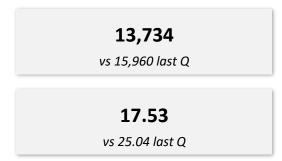
# **NORTH SABAH**

# **ANASURIA**

# **PENINSULA**

Average Net Production Rate (boe per day)
Unit OPEX (net OPEX per boe in USD)

5,047						
vs 5,148 last Q						
20.90						
vs 30.69 last Q						



More info in Appendix

### **HIGHLIGHTS ON KINABALU**



Lower average OPEX/bbl and higher oil price

	Offtake Volume x Price	Revenue	Average Net Production Rate	Net OPEX / bbl
Q3FY24	Oil 308,799 bbls @ USD93.13 /bbl	RM136.4m	<b>3,132</b> bbl/day	USD16.83
Q2FY24	Oil 350,728 bbls @USD89.84 /bbl	RM147.2m	<b>4,102</b> bbl/day	USD23.40

#### **OPERATIONAL COMMENTARIES**

- Lower production due to KN-114 integrity issues limiting flow, high pressure compressor outage in early January 2024 and reservoir decline from 2023 infill wells
- Net OPEX/bbl lower than Preceding Quarter due to rephasing of subsurface activities to Q4FY24 and reduced logistics and tariff expenditures
- Expected to sell an average of 300 kbbls of oil in Q4 FY2024

#### **RECENT DEVELOPMENTS**

 CAPEX of RM0.7 million net to HML during the Current Quarter related to the Kinabalu redevelopment and Electrical Submersible Pump Pilot well workover activities

More in Appendix and Quarterly Report for the quarter ended 31 March 2024 (page 49)

#### **HIGHLIGHTS ON PM3 CAA**



Higher offtake volumes and lower average OPEX/boe

	Offtake Volume x Price	Revenue	Average Net Production Rate	Net OPEX / boe
Q3FY24	Oil 314,237 bbls @ USD89.30 /bbl Gas 4,136 MMscf @ USD5.41 /Mscf	RM239.2m	<b>10,290</b> boe/day	USD17.39
Q2FY24	Oil 291,218 bbls @ USD92.41 /bbl Gas 4,116 MMscf @ USD5.96 /Mscf	RM240.5m	<b>11,543</b> boe/day	USD24.80

#### **OPERATIONAL COMMENTARIES**

- Lower average oil and condensate production in the Current Quarter was mainly due to the shutdown of the Bunga Orkid-D platform for Bunga Aster exploration drilling
- Average gas exports increased by 3% in the Current Quarter due to high availability and increased buyer demand
- Net OPEX/boe decreased from the Preceding Quarter due to deferral of subsurface activities, diving campaign, and maintenance activities to April 2024

#### **RECENT DEVELOPMENTS**

- First oil from Bunga Aster-1 well on 4 May 2024, gross production of 2,100 bbl/day
- CAPEX of RM9.3 million net to HML and HMPM3 in the Current Quarter for costs related to Bunga Aster exploration drilling along with inventories, and other minor capex projects

More in Appendix and Quarterly Report for the quarter ended 31 March 2024 (page 50)

### **HIGHLIGHTS ON NORTH SABAH**



Higher oil price and lower average OPEX/bbl

	Offtake Volume x Price	Revenue	Average Net Production Rate	Net OPEX / bbl
Q3FY24	Oil 299,584 bbls @ USD93.54 /bbl	RM133.7m	<b>5,047</b> bbl/day	USD20.90
Q2FY24	Oil 351,350 bbls @ USD92.83 /bbl	RM153.0m	<b>5,148</b> bbl/day	USD30.69

#### **OPERATIONAL COMMENTARIES**

- Lower average gross oil production compared to the Preceding Quarter, but higher than the forecast of 13 kbbl/day due to better overall equipment and facilities uptime
- Expected to sell approximately 613 kbbls of oil in Q4 FY2024
- Lower net OPEX per bbl compared to the Preceding Quarter due to pending planned maintenance activities

#### **RECENT DEVELOPMENTS**

- CAPEX of RM83.1 million incurred in
  - SF30 Water Flood Phase 2
  - Near-field exploration drilling (NFED) in South Furious Ungu, South Furious Ungu ST, and South Furious Merah

More in Appendix and Quarterly Report for the quarter ended 31 March 2024 (page 48)

### **HIGHLIGHTS ON UNITED KINGDOM**



Higher production and lower average OPEX/boe

	Offtake Volume x Price	Revenue	Average Net Production Rate	Net OPEX / boe
Q3FY24	Oil 188,654 bbls @ USD87.68 /bbl  Gas 142 MMscf @ USD8.61 - 9.59/Mscf	RM86.2m	<b>2,315</b> boe/day	USD25.59
Q2FY24	Oil 173,996 bbls @ USD81.96 /bbl Gas 130 MMscf @ USD13.43 - 15.21/Mscf	RM76.9m	<b>2,118</b> boe/day	USD32.97

#### **OPERATIONAL COMMENTARIES**

- High production rate due to high production uptime and cycling of wells
- Net OPEX/bbl was lower due to higher production and lower costs
- Expect to sell approximately 167,000 bbls of oil and 22,700 boe of gas in Q4 FY2024

#### **RECENT DEVELOPMENTS**

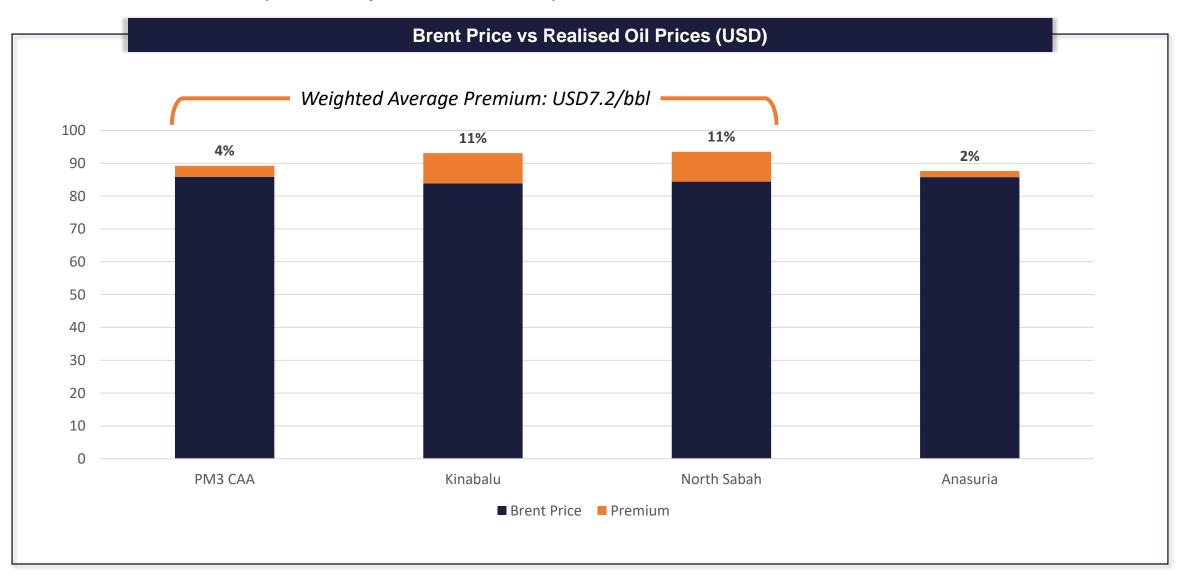
 CAPEX of RM1.1 million for upgrade and replacement of facilities on the Anasuria FPSO facility

More in Appendix and Quarterly Report for the quarter ended 31 March 2024 (page 51)



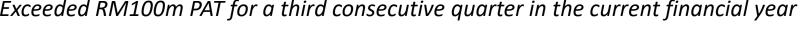


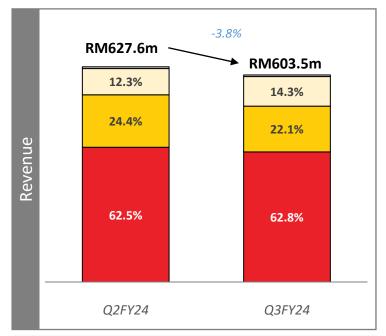
Oil sold in Q3FY24 was at a premium of between USD2-9 per barrel



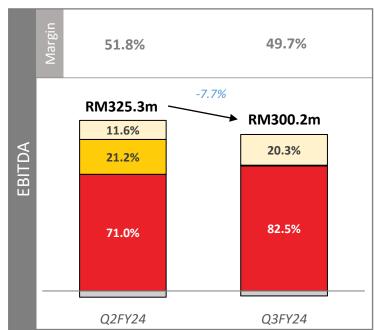
#### FINANCIAL HIGHLIGHTS

### Exceeded RM100m PAT for a third consecutive quarter in the current financial year





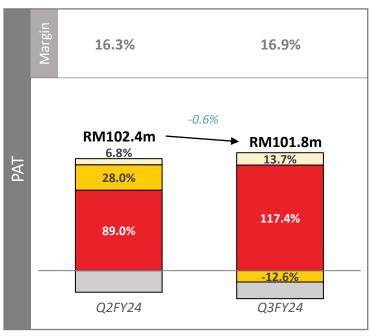
- Fairly consistent revenue achieved in both quarters.
- Average realised oil price for crude oil sold exceeded USD90/bbl in both quarters.



- Total of RM78.9m (pre-tax) exploration costs written off for SF Ungu ST and SF Merah wells in Q3FY24.
- Omitting the impact of this write-off resulted in an EBITDA and an EBITDA margin of RM379.1m and 62.8% respectively in Q3FY24. The high EBITDA margin was mainly driven by a low OPEX/boe.







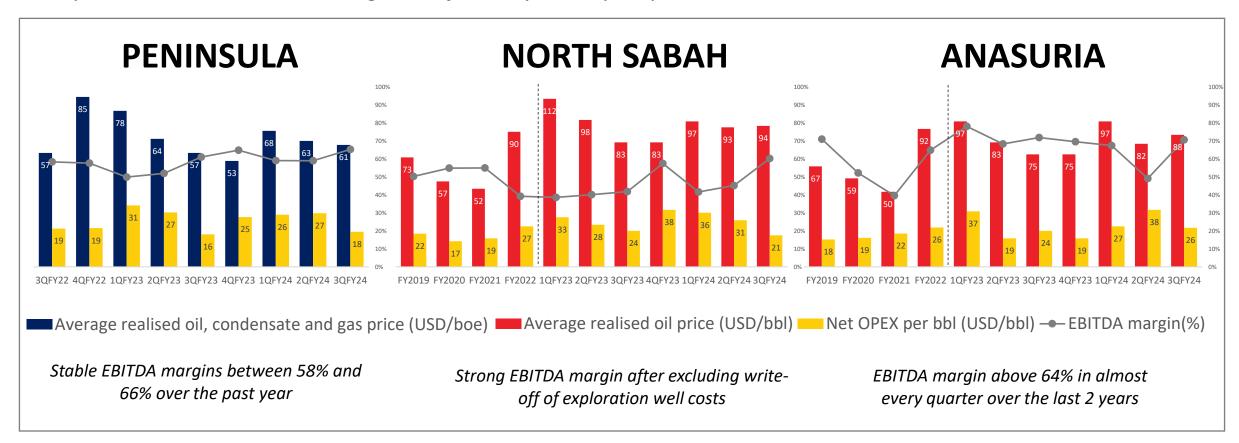
- · Included a reversal of Barbados tax overprovision of RM26.7m in Q3FY24 upon the Group successfully attaining a foreign tax credit relief in Barbados during the quarter.
- · Omitting the post-tax impact of the write-off of exploration costs for SF Ungu ST and SF Merah wells (RM48.9m) would result in a PAT and a PAT margin of RM150.7m and 25.0% respectively in Q3FY24, higher compared to Q2FY24's PAT and PAT margin of RM102.4m and 16.3% respectively.

More info in Appendix

#### STRONG AND CONSISTENT EBITDA MARGINS



- Proven track record in navigating downturns
- Operational control over assets gives us flexibility to adapt expenditures



- 1. Peninsula Hibiscus Sdn Bhd and its subsidiaries ("Peninsula Hibiscus Group") assets' EBITDA margin in Q3 FY2022 excludes negative goodwill of RM317.3 million
- 2. North Sabah's EBITDA margin in FY2020 and Q3 FY2024 excludes the reversal of unrecovered recoverable costs of RM78.2 million and the write-off of well exploration costs amounting to RM78.9 million
- 3. Net OPEX per boe is computed as follows: Net production + net development OPEX (based on working interest)

Net oil, condensate and gas production (based on net entitlement)

4. The Peninsula Hibiscus Group assets' average realised oil, condensate and gas price is the weighted average realised price of both oil and condensate offtakes and gas sales in the respective financial quarter from Kinabalu, PM3 CAA, PM305, PM314 and Block 46. The Anasuria Cluster's average realised oil price does not include gas prices as gas production in the Anasuria Cluster is not material





(in RM million unless stated otherwise)	As at 31 Mar 2024	As at 31 Dec 2023	As at 30 Sep 2023	As at 30 Jun 2023
Total assets	6,451.8	6,362.4	6,474.0	6,198.5
Shareholders' funds	olders' funds 2,860.7		2,852.1	2,689.8
Cash and bank balances	and bank balances 1,099.7		1,202.9	1,178.7
Unrestricted cash	ed cash 793.8 891.9		947.2	925.7
Total debt	B (394.8)	(406.0)	(437.4)	(456.8)
Net cash	<b>C</b> 399.0	485.9	509.8	468.9
Debt to equity ratio 0.13x		0.14x	0.15x	0.17x

- A Shareholders' funds grew by RM323m from the end of the previous financial year on the back of net positive contribution from the Group's producing assets.
- B Total debt balances reported represent the outstanding balance of a term loan drawn down in the previous financial year (to aid the Group's capital expenditure and working capital requirements).
- C Healthy net cash position provides the Group flexibility to explore funding options and capital raising in the future.



## **FY2024 GUIDANCE SNAPSHOT**



On track to fulfill FY2024 guidance

	Guidance	Commentary
Sales of oil, condensate, and gas	<b>7.5 to 7.8 MMboe</b> (7.1 MMboe in FY2023)	<ul> <li>Estimated total sales volume of 7.8 MMboe</li> <li>Q1, Q2 &amp; Q3 FY24 at 5.8 MMboe (~75% of full year midpoint target)</li> <li>Projected offtake volumes: 2.1 MMboe (Q4 FY24F), 2.0 MMboe (Q1 FY25F)</li> </ul>
CAPEX	USD202m (~RM947.8m) (RM516.8 million in FY2023)	<ul> <li>Highest CAPEX needs: USD98m (North Sabah), USD48m (Kinabalu)</li> <li>Sufficient funds with unrestricted cash of RM793.8m (as of March 2024) and available working capital facilities</li> </ul>
Dividends	At least 7.5 sen/share	<ul> <li>~2.9% dividend yield based on share price as of 16 May 2024</li> <li>Dividends expected to increase by 20% YoY from FY2023 to FY2024</li> </ul>

Note: Figures are estimates and subject to changes/updates





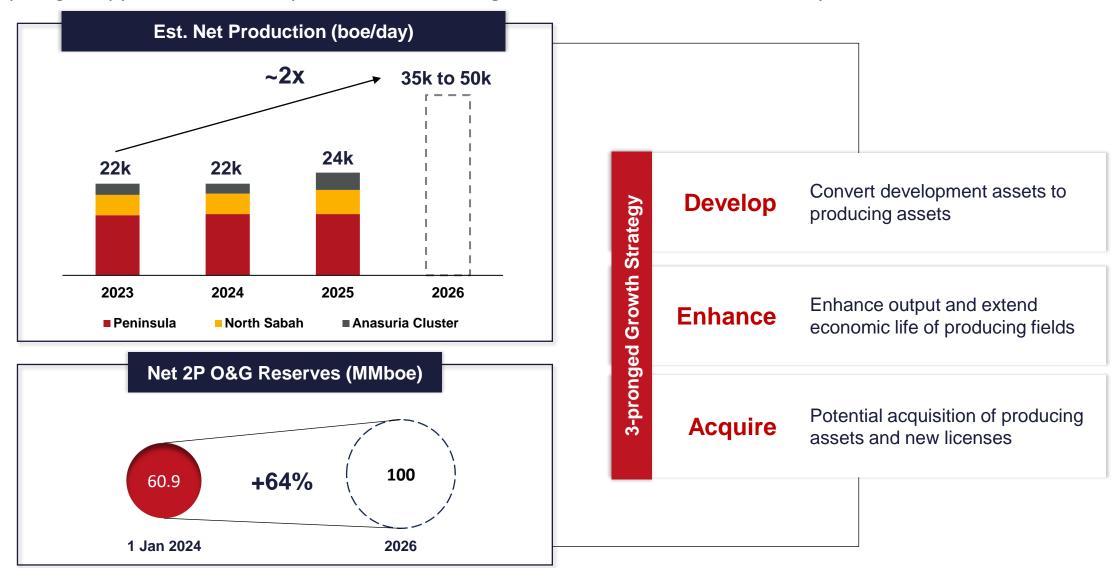
Total FY2024 sales volumes estimated at 7.8 MMboe - on track to meet target of 7.5 to 7.8 MMboe

		Total oil, condensate and gas sales volume (boe)									
		Q1, Q2 & Q3	Q4 FY2024 F		Latest		Q1 FY2025 F				
		FY2024 A	April 24 A	May 24 F	June 24 F	Total	Estimate - FY2024	Jul 24 F	Aug 24 F	Sep 24 F	Total
DN42 CAA	Oil & Cond.	970,355	-	300,000	-	300,000	1,270,355	-	300,000	-	300,000
PM3 CAA	Gas	1,972,722	217,358	230,000	220,000	667,358	2,640,080	280,000	145,000	250,000	675,000
Kinabalu	Oil	947,228	-	-	300,000	300,000	1,247,228	-	-	300,000	300,000
PM305/PM314	Oil	26,011		[n/a – licence relinquished]			26,011		[n/a – licence	relinquished]	
Block 46	Oil	-	-	-	-	-	-	-	-	-	600,000
North Sabah	Oil	1,200,068	313,394	-	300,000	613,394	1,813,462	-	300,000	300,000	300,000
A	Oil	565,844	-	-	167,000	167,000	732,844	-	-	138,000	138,000
Anasuria Cluster	Gas	68,502	7,300	7,500	7,900	22,700	91,202	9,600	400	10,200	20,200
Total		5,750,730	538,052	537,500	994,900	2,070,452	7,821,182	289,600	745,400	998,200	2,033,200
	Oil & Cond.	3,709,506	313,394	300,000	767,000	1,380,394	5,089,900	-	600,000	738,000	1,338,000
	Gas	2,041,224	224,658	237,500	227,900	690,058	2,731,282	289,600	145,400	260,200	695,200





Three-pronged approach to double production rate and grow 2P reserves to 100MMboe by 2026



### **INVESTMENT MERITS**



Growth target supported by untapped resources and strong capital position to support development

Growth	Strategy to <u>double daily production rate</u> by 2026
Operation	Track record of operational excellence, skilled in continuously <b>enhancing efficiencies</b> of current assets
Capital	Strong <u>cash balance</u> , <u>cash flow</u> , and <u>borrowings facilities</u> to support CAPEX needs
Returns	Commitment to shareholders return with implied dividend yield of 2.9%* for FY2024
Valuation	Currently trading at EV/2P Reserves of 6.5x** (vs. peer avg of 6.9x) and P/E Ratio of 4.6x*** (vs. peer avg 6.2x)

<sup>\*</sup> As of 16 May 2024

<sup>\*\*</sup> Source: Bloomberg (EV = Enterprise Value as of 16 May 2024 (USD), Company Websites (2P Reserves))

<sup>\*\*\*</sup> Source: Bloomberg, as of 16 May 2024



# **THANK YOU!**

For more information please contact faq@hibiscuspetroleum.com



# **Q3FY24 OPERATIONAL HIGHLIGHTS**



		North Sabah	Peninsula Hibiscus Group <sup>1</sup>	Anasuria Cluster	Total or Average
Average uptime	%	96	90	93	-
Average gross oil & condensate production	bbl/day	13,642	28,992	6,088	48,722
Average net oil & condensate production	bbl/day	5,047	6,396	2,054	13,497
Average gross gas export rate <sup>2</sup>	boe/day	-	33,054	1,241	34,295
Average net gas export rate <sup>2</sup>	boe/day	-	7,338	261	7,599
Average net oil, condensate and gas production rate	boe/day	5,047	13,734	2,315	21,096
Total oil & condensate sold	bbl	299,584	631,615	188,654	1,119,853
Total gas exported (sold)	MMscf	-	4,136	142	4,278
Total oil, condensate & gas sold	boe	299,584	1,320,888	212,396	1,832,868
Average realised oil & condensate price	USD/bbl	93.54	91.14	87.68	91.20
Average gas price	USD/Mscf	-	5.41	8.74	-
Average realised oil, condensate & gas price	USD/boe	93.54	60.53	83.74	68.61
Average production OPEX per boe <sup>3</sup>	USD/boe	15.86	9.67	25.59	-
Average net OPEX per boe <sup>4</sup>	USD/boe	20.90	17.53	25.59	-

<sup>1.</sup> Peninsula Hibiscus Sdn Bhd and its subsidiaries ("Peninsula Hibiscus Group") assets include 2012 Kinabalu Oil PSC, PM3 CAA PSC, PM305 PSC, PM314 PSC and Block 46 Cai Nuoc PSC

Net oil, condensate and gas production (based on net entitlement)

<sup>2.</sup> Conversion rate of 6,000scf/boe

<sup>3.</sup> This is compound based on gross production OPEX divided by gross oil, condensate and gas production

<sup>4.</sup> This is computed as follows: Net production + net development OPEX (based on working interest)





RM'000		abalu and others	CAA	Vietnam	Subtotal (PHSB Group)	Malaysia - North Sabah	United	Others <sup>1</sup>	Total
	Kinabalu	Others			(PH3B Group)	Sabali	Kingdom		(HPB Group)
Revenue	136,371	3,549	239,196	-	379,116	133,665	86,220	4,510	603,511
Cost Of Sales	(28,585)	(979)	(72,960)	-	(102,524)	(35,370)	(24,812)	-	(162,706)
Gross Profit	107,786	2,570	166,236	-	276,592	98,295	61,408	4,510	440,805
Administrative Expenses	(19,037)	(619)	(2,848)	(403)	(22,907)	(93,337)	(8,219)	(20,041)	(144,504)
Write-off of well exploration costs	-	-	-	-	-	(78,902)	-	-	(78,902)
Supplemental Payment	(17,766)	(275)	-	-	(18,041)	(14,613)	-	-	(32,654)
Others	(1,271)	(344)	(2,848)	(403)	(4,866)	178	(8,219)	(20,041)	(32,948)
Other (Expenses)/Income	(12,291)	(3,746)	9,842	150	(6,045)	(3,379)	7,682	5,724	3,982
Sabah State Sales Tax	(6,819)	-	-	-	(6,819)	(6,683)	-	-	(13,502)
Interest Income	1,173	70	5,686	104	7,033	1,169	4,388	193	12,783
Others	(6,645)	(3,816)	4,156	46	(6,259)	2,135	3,294	5,531	4,701
Share of Results of an Associate	-	-	-	-	-	-	-	(98)	(98)
EBITDA/(LBITDA)	76,458	(1,795)	173,230	(253)	247,640	1,579	60,871	(9,905)	300,185
Depreciation and Amortisation	(25,589)	54	(65,446)	(1,141)	(92,122)	(16,733)	(19,640)	(339)	(128,834)
Finance Costs	(578)	437	(5,153)	(144)	(5,438)	(3,067)	(8,647)	(9,736)	(26,888)
Interest Expenses	(26)	(1)	(2,575)	-	(2,602)	(1,640)	(1,473)	(8,707)	(14,422)
Unwinding of Discount	(552)	438	(2,578)	(144)	(2,836)	(1,427)	(7,174)	(1,029)	(12,466)
PBT/(LBT)	50,291	(1,304)	102,631	(1,538)	150,080	(18,221)	32,584	(19,980)	144,463
Tax	(13,537)	293	(17,618)	351	(30,511)	5,387	(18,685)	1,153	(42,656)
PAT/(LAT)	36,754	(1,011)	85,013	(1,187)	119,569	(12,834)	13,899	(18,827)	101,807

<sup>1.</sup> Others include Group and investment holding activities and the Australia segment

#### **HIGHLIGHTS ON KINABALU**



(in RM million unless stated otherwise)	3QFY24	2QFY24	Q-o-Q
Total oil sold (bbls)	308,799	350,728	-12.0%
Average realised oil price (USD / bbl)	93.13	89.84	+3.7%
Average net oil production rate (bbl / day)	3,132	4,102	-23.6%
Average OPEX / bbl (USD / bbl)	9.65	16.63	-42.0%
Revenue	136.4	147.2	-7.3%
Gross Profit Gross Profit Margin	<b>107.8</b> 79.0%	106.1 72.1%	+1.6% +6.9 ppts
EBITDA EBITDA Margin	<b>76.5</b> 56.1%	<b>86.5</b> 58.8%	-11.6% -2.7 ppts
PBT PBT Margin	<b>50.3</b> 36.9%	<b>57.8</b> 39.3%	-13.0% -2.4 ppts
Taxation Effective Tax Rate ("ETR")	(13.5) 26.9%	(22.6) 39.1%	+40.3% +12.2 ppts
Income tax	-	(1.3)	+100.0%
Deferred tax (non-cash)	(13.5)	(21.3)	+36.6%
PAT PAT Margin	<b>36.8</b> 27.0%	<b>35.2</b> 23.9%	+4.5% +3.1 ppts

Note: Asset falls under the Petroleum (Income Tax) Act 1967 ("PITA") tax regime at a rate of 38%.

Production in 3QFY24 was impacted by KN-114 well integrity issues which limited flow, an outage encountered at a high pressure gas compressor in January 2024 and reservoir decline observed from the 2023 infill wells.

Lower costs in 3QFY24 due to reduced well intervention and maintenance activities carried out and lower tariff incurred as a result of lower production levels .

Lower revenue in 3QFY24 due to lower volume of crude oil sold, partly offset by higher selling price achieved.

3QFY24 was impacted by net foreign exchange losses (both realised and unrealised) of RM6.7 million (2QFY24: net foreign exchange gains of RM0.8 million).

In line with the reduction in EBITDA.

- 3QFY24: Lower ETR was mainly due to the adjustments (i.e. a credit/gain to profit or loss) for reversals of overprovisions and overpayments of Barbados taxes of RM11.0 million upon obtaining unilateral double tax credit relief approval from the Barbados Revenue Authority. Following this, the Barbados income tax rate is reduced to a flat minimum rate of 1.0% from a scale rate of up to 5.5% with immediate effect and is also retrospectively applied to all prior years impacted by this change.
- 2QFY24: Fairly consistent with the PITA rate of 38%.





(in RM million unless stated otherwise)	3QFY24	2QFY24	Q-o-Q
Total oil sold (bbls)	314,237	291,218	+7.9%
Average realised oil price (USD / bbl)	89.30	92.41	-3.4%
Total gas sold (MMscf)	4,136	4,116	+0.5%
Average realised gas price (USD / Mscf)	5.41	5.96	-9.2%
Average net production rate (boe / day)	10,290	11,543	-10.9%
Average OPEX / boe (USD / boe)	9.55	15.18	-37.1%
Revenue	239.2	240.5	-0.5%
Crude oil	133.1	126.0	+5.6%
Gas	106.1	114.5	-7.3%
Gross Profit Gross Profit Margin	<b>166.2</b> 69.5%	<b>141.0</b> 58.6%	+17.9% +10.9 ppts
EBITDA EBITDA Margin	<b>173.2</b> 72.4%	<b>147.0</b> 61.1%	+17.8% +11.3 ppts
PBT PBT Margin	<b>102.6</b> 42.9%	<b>82.2</b> 34.2%	+24.8% +8.7 ppts
Taxation Effective Tax Rate ("ETR")	(17.6) 17.2%	(21.9) 26.7%	+19.6% +9.5 ppts
Income tax	(38.1)	(32.4)	-17.6%
Deferred tax (non-cash)	20.5	10.5	+95.2%
PAT PAT Margin	<b>85.0</b> 35.5%	<b>60.3</b> 25.1%	+41.0% +10.4 ppts

Lower production rate in 3QFY24 was mainly due to the impact of shutting down the Bunga Orkid-D platform (for about a week) to facilitate the PV DRILLING III rig move-in for the Bunga Aster-1 exploration well drilling.

Lower costs incurred in 3QFY24 mainly due to reduced activities level. Various operational-related tasks, including subsurface work, a diving campaign and maintenance activities are scheduled to be carried out from April 2024 onwards.

- Crude oil: Higher in 3QFY24 due to higher volume of crude oil sold.
- Gas: Lower in 3QFY24 due to lower selling price.

Consistent with the higher gross profit and gross profit margin achieved.

- 3QFY24: Lower ETR was mainly due to the adjustments to adjust overprovisions of Barbados taxes of RM15.8 million.
- 2QFY24: Lower ETR was due to a reversal of overprovision of YA2018 PITA of RM8.0m, following the completion of an audit by Malaysia's Inland Revenue Board.

Note: Asset falls under the PITA tax regime at a rate of 38%.

### **HIGHLIGHTS ON NORTH SABAH**



(in RM million unless stated otherwise)	3QFY24	2QFY24	Q-o-Q
Total oil sold (bbls)	299,584	351,350	-14.7%
Average realised oil price (USD / bbl)	93.54	92.83	+0.8%
Average net production rate (bbl /day)	5,047	5,148	-2.0%
Average OPEX / bbl (USD / bbl)	15.86	21.47	-26.1%
Revenue	133.7	153.0	-12.6%
Gross Profit Gross Profit Margin	<b>98.3</b> 73.5%	<b>100.1</b> 65.5%	-1.8% +8.0 ppts
EBITDA EBITDA Margin	1.6 1.2%	69.0 45.1%	-97.7% -43.9 ppts
(LBT)/PBT (LBT)/PBT Margin	(18.2) (13.6%)	<b>49.2</b> 32.1%	-137.0% -45.7 ppts
Taxation ETR	<b>5.4</b> 29.6%	(20.5) 41.7%	+126.3% +12.1 ppts
Income tax	(1.8)	13.5	-113.3%
Deferred tax (non-cash)	7.2	(34.0)	+121.2%
(LAT)/PAT (LAT)/PAT Margin	<b>(12.8)</b> (9.6%)	<b>28.7</b> 18.8%	-144.6% -28.4 ppts

The average net oil production was fairly consistent in both quarters.

Lower costs incurred in 3QFY24 was mainly due to the absence of costs related to the underwater pipeline inspection work performed in 2QFY24 and lower costs incurred for repair and maintenance activities.

Lower revenue due to lower volume of crude oil sold.

EBITDA was impacted the write-off of exploration costs relating to two exploration wells, namely SF Ungu ST and SF Merah amounting to RM78.9m (pre-tax).

Consistent with lower EBITDA.

Excluding interest income received taxed at a corporate income tax rate of 24%, ETR for both quarters were fairly consistent with the PITA rate of 38%.

Note: Asset falls under the PITA tax regime at a rate of 38%.

### **HIGHLIGHTS ON UNITED KINGDOM**



(in RM million unless stated otherwise)	3QFY24	2QFY24	Q-o-Q
Total oil sold (bbls)	188,654	173,996	+8.4%
Average realised oil price (USD / bbl)	87.68	81.96	+7.0%
Total gas sold (MMscf)	142	130	+9.2%
Average realised gas price (USD / Mscf)	8.61∞ / 9.59#	13.43∞ / 15.21#	-35.9% ∞ / -36.9% #
Average net production rate (boe /day)	2,315	2,118	+9.3%
Average OPEX / boe (USD / boe)	25.59	32.97	-22.4%
Revenue	86.2	76.9	+12.1% _
Crude oil	80.4	68.1	+18.1%
Gas	5.8	8.8	-34.0%
Gross Profit Gross Profit Margin	<b>61.4</b> 71.2%	<b>49.6</b> 64.5%	+23.8% +6.7 ppts
EBITDA EBITDA Margin	<b>60.9</b> 70.6%	<b>37.7</b> 49.1%	+61.5% +21.5 ppts —
PBT PBT Margin	<b>32.6</b> 37.8%	<b>12.0</b> 15.6%	+171.7% +22.2 ppts
Taxation ETR	(18.7) 57.3%	(5.0) 41.6%	- <b>274.0%</b> -15.7 ppts
Income tax	(23.5)	(10.2)	-130.4%
Deferred tax (non-cash)	4.8	5.2	-7.7%
PAT PAT Margin	13.9 16.1%	<b>7.0</b> 9.1%	+98.6% +7.0 ppts

- Higher OPEX/boe in 2QFY24 due to the following activities carried out which did not recur in 3QFY24:
  - Replacement of certain critical offshore equipment and parts; and
  - Extensive health and safety activities conducted.
- Crude oil: Higher in 3QFY24 due to higher volume of crude oil sold coupled with higher selling price.
- Gas: Lower in 3QFY24 due to lower gas selling price despite higher volume sold.

3QFY24 was impacted by net foreign exchange gains (both realised and unrealised) of RM2.5 million (2QFY24: net foreign exchange losses of RM4.9 million).

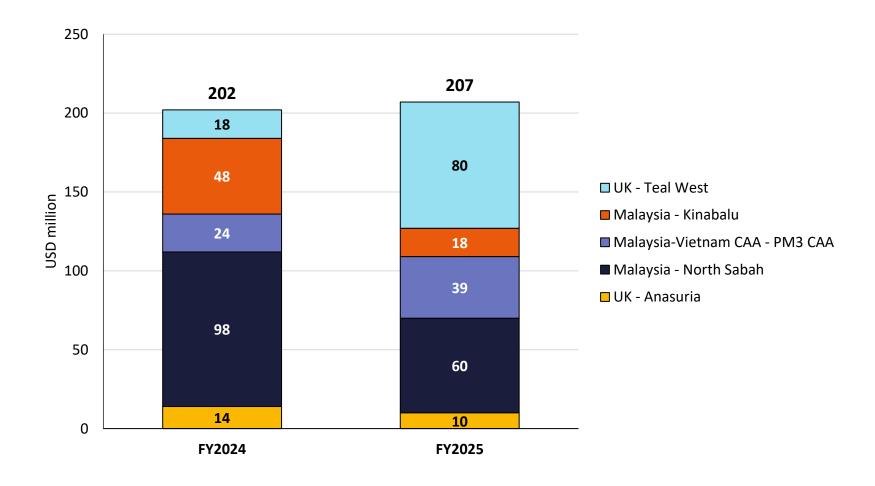
- 3QFY24: ETR of 57.3% consist of 26.2% for ring fence corporation tax ("RFCT") and supplementary charge ("SC"), 13.6% for non-ring fenced income and 17.5% for Energy Profits Levy ("EPL").
  - Higher ETR in 3QFY24 was due to a lower full year capital expenditure estimated compared to the estimation in 2QFY24 and hence reduced the availability of enhanced allowances to offset chargeable income.
- 2QFY24: ETR of 41.6% consist of 28.0% for RFCT and SC, 12.5% for non-ring fenced income and 1.1% net deferred tax expenses for EPL.

# For Guillemot A. Teal and Teal South fields





Funded through current cash balances, operating cashflows and existing debt facilities



#### Note:

<sup>•</sup> Figures are estimates and subject to changes/updates